| Particulars | Quarter ended 30 September 2012 (Unaudited) | Quarter ended <br> 30 June <br> 2012 <br> (Unaudited) | $\begin{array}{\|r\|} \hline \text { Quarter ended } \\ 30 \text { September } \\ 2011 \\ \text { (Unaudited) } \\ \hline \end{array}$ | $\begin{array}{r} \text { Year to date } \\ 30 \text { September } \\ 2012 \\ \text { (Unaudited) } \\ \hline \end{array}$ | Year to date 30 September 2011 (Unaudited) | Year ended 31 December 2011 <br> (Audited) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1. Income from operations |  |  |  |  |  |  |
| a) Net sales (Net of excise duty) | 3,442.86 | 3,423.63 | 3,008.19 | 9,873.66 | 7,639.52 | 11,053.90 |
| b) Other Operating Income | 6.21 | 46.14 | 2.71 | 57.25 | 168.27 | 511.18 |
| Total income from operations (net) | 3,449.07 | 3,469.77 | 3,010.90 | 9,930.91 | 7,807.79 | 11,565.08 |
| 2. Expenses |  |  |  |  |  |  |
| a) Cost of materials consumed | 713.46 | 772.34 | 372.11 | 1,953.69 | 740.60 | 1,190.54 |
| b) Purchase of stock in trade | 152.14 | 144.67 | 172.60 | 480.41 | 499.39 | 746.47 |
| c) Changes in inventories of finished goods and stock in trade (including contract work-in-progress ) | 2.87 | 25.26 | 84.15 | (10.77) | 35.09 | (10.01) |
| d) Employee benefits expense | 234.49 | 206.43 | 168.94 | 633.96 | 451.32 | 619.41 |
| e)Depreciation and amortisation expense | 306.65 | 220.58 | 177.82 | 728.14 | 521.39 | 708.21 |
| f) Power and fuel | 1,165.95 | 982.11 | 801.09 | 3,250.59 | 2,254.17 | 3,490.89 |
| g) Contract job expenses | 96.36 | 126.48 | 427.35 | 326.45 | 788.47 | 946.24 |
| h) Freight and transport | 247.58 | 239.33 | 218.78 | 720.15 | 552.87 | 801.26 |
| i) Other expenses | 287.55 | 434.13 | 346.35 | 1,021.19 | 1,018.36 | 1,416.21 |
| Total expenses | 3,207.05 | 3,151.33 | 2,769.19 | 9,103.81 | 6,861.66 | 9,909.22 |
| 3. Profit from operations before other Income, finance costs and Exceptional Items | 242.02 | 318.44 | 241.71 | 827.10 | 946.13 | 1,655.86 |
| 4. Öther Income | 3.10 | 3.10 | 7.85 | 9.30 | 8.51 | 26.79 |
| 5. Profit from ordinary activities before finance costs and exceptional items (3+4) | 245.12 | 321.54 | 249.56 | 836.40 | 954.64 | 1,682.65 |
| 6. Finance costs | 155.98 | 34.59 | (10.23) | 194.79 | (56.91) | (65.85) |
| 7. Net profit from ordinary activities after finance costs but before exceptional items | 89.14 | 286.95 | 259.79 | 641.61 | 1,011.55 | 1,748.50 |
| 8. Exceptional Items | - | - | - | - | - | - |
| 9. Profit from ordinary activities before tax (7-8) | 89.14 | 286.95 | 259.79 | 641.61 | 1,011.55 | 1,748.50 |
| 10. Tax Expense: |  |  |  |  |  |  |
| - Current Tax | 21.99 | 67.71 | 66.81 | 143.80 | 244.98 | 393.33 |
| - MAT Credit Entitlement | (21.99) | (67.71) | - | (89.70) |  |  |
| - Deferred Tax | 29.42 | 96.11 | 19.54 | 158.42 | 56.22 | 138.60 |
| - (Reversal)/Charge of earlier year | 0.43 | (12.35) |  | (11.92) |  |  |
| 11. Net Profit from ordinary activities after tax (9-10) | 59.29 | 203.19 | 173.44 | 441.01 | 710.35 | 1,216.57 |
| 12. Extraordinary Item | - | - | - | - | - | - |
| 13. Net Profit for the period (11-12) | 59.29 | 203.19 | 173.44 | 441.01 | 710.35 | 1,216.57 |
| 14. Paid up equity share capital ( Face value ₹10 each ) | 852.86 | 852.86 | 852.86 | 852.86 | 852.86 | 852.86 |
| 15. Reserves excluding Revaluation Reserve as per Balance Sheet of previous accounting year |  |  |  |  |  | 11,750.55 |
| 16.i. Earnings Per Share (before extraordinary items) (of ₹10 each )(not annualised) |  |  |  |  |  |  |
| Basic and Diluted | 0.70 | 2.38 | 2.03 | 5.17 | 8.33 | 14.26 |
| 16.ii. Earnings Per Share (after extraordinary items) (of ₹10 each )(not annualised) |  |  |  |  |  |  |
| Basic and Diluted | 0.70 | 2.38 | 2.03 | 5.17 | 8.33 | 14.26 |

## Notes:

1. The quarterly results have been subjected to a "Limited Review" by the Auditors of the Company
2. This statement was placed before the Board of Directors at their meeting held on 2 November 2012 and has been approved for release.
3.Amount aggregating to Rs. 469.45 million and Rs. 537.97 million for the quarter ended 30 June 2012 and year to date 30 September 2012 respectively, have been regrouped from contract job expenses to cost of materials consumed.

## PART-II

## Select information for the Quarter and nine months ended 30 September 2012

| Particulars | Quarter ended 30 September 2012 | $\begin{array}{\|r\|} \hline \text { Quarter ended } \\ 30 \text { June } \\ 2012 \\ \hline \end{array}$ | Quarter ended 30 September 2011 | Year to date 30 September 2012 | Year to date 30 September 2011 | Year ended 31 December 2011 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| A. PARTICULARS OF SHAREHOLDING |  |  |  |  |  |  |
| 1. Public shareholding |  |  |  |  |  |  |
| - Number of shares | 8,975,930 | 8,975,930 | 8,975,930 | 8,975,930 | 8,975,930 | 8,975,930 |
| - Percentage of shareholding (\%) | 10.52 | 10.52 | 10.52 | 10.52 | 10.52 | 10.52 |
| 2. Promoters and Promoter Group Shareholding |  |  |  |  |  |  |
| a) Pledged/Encumbered |  |  |  |  |  |  |
| - Number of shares | - | - | - | - | - | - |
| - Percentage of shares (as a \% of the total shareholding of Promoter and Promoter Group) | - | - | - | - | - | - |
| - Percentage of shares (as a\% of the total share capital of the Company) | - | - | - | - | - | - |
| b) Non-encumbered |  |  |  |  |  |  |
| - Number of shares | 76,308,293 | 76,308,293 | 76,308,293 | 76,308,293 | 76,308,293 | 76,308,293 |
| - Percentage of shares (as a\% of the total shareholding of Promoter and Promoter Group) | 100 | 100 | 100 | 100 | 100 | 100 |
| - Percentage of shares (as a \% of the total share capital of the Company) | 89.48 | 89.48 | 89.48 | 89.48 | 89.48 | 89.48 |


| Particulars | Quarter ended <br> 30 September <br> 2012 |
| :--- | :--- |
| B. INVESTORS COMPLAINTS | 0 |
| Pending at the beginning of the quarter | 3 |
| Received during the quarter | 3 |
| Disposed of during the quarter |  |
| Remaining unresolved at the end of the quarter | 0 |

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| Particulars |  |  |  |  |  | $₹$ Millions |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Quarter ended 30 September 2012 (Unaudited) | $\begin{array}{\|c\|} \hline \text { Quarter ended } \\ 30 \text { June } \\ 2012 \\ \text { (Unaudited) } \end{array}$ | Quarter ended 30 September 2011 (Unaudited) | Year to date 30 September 2012 (Unaudited) | Year to date 30 September 2011 <br> (Unaudited) | Year ended 31 December 2011 (Audited) |
| 1. Segment Revenue |  |  |  |  |  |  |
| a. Gases and Related Products | 2,364.80 | 2,227.89 | 1,946.18 | 6,910.56 | 5,606.64 | 8,159.12 |
| b. Project Engineering | 1,173.29 | 1,977.03 | 1,391.39 | 4,089.03 | 3,480.93 | 5,073.48 |
| Total | 3,538.09 | 4,204.92 | 3,337.57 | 10,999.59 | 9,087.57 | 13,232.60 |
| Less: Inter Segment Revenue | 78.02 | 725.51 | 312.98 | 1,039.56 | 1,309.45 | 1,713.26 |
| Add : Other Unallocable Income | 4.90 | 7.71 | 5.06 | 16.97 | 99.36 | 143.72 |
| Total Income | 3,464.97 | 3,487.12 | 3,029.65 | 9,977.00 | 7,877.48 | 11,663.06 |
| 2. Segment Results |  |  |  |  |  |  |
| a. Gases and Related Products | 92.67 | 206.68 | 172.54 | 495.52 | 709.91 | 1,024.74 |
| b. Project Engineering | 212.62 | 185.69 | 131.89 | 504.66 | 359.60 | 809.66 |
| Total Segment Profit before Interest, Tax and Exceptional Item | 305.29 | 392.37 | 304.43 | 1,000.18 | 1,069.51 | 1,834.40 |
| Less : i) Interest (Income)/Expenses (net) | 155.98 | 34.59 | (10.23) | 194.79 | (56.91) | (65.85) |
| ii) Exceptional Items | - | - | - | - | - | - |
| iii) Other Unallocable Expenditure (net of Unallocable Income) | 60.17 | 70.83 | 54.87 | 163.78 | 114.87 | 151.75 |
| Total Profit before Tax | 89.14 | 286.95 | 259.79 | 641.61 | 1,011.55 | 1,748.50 |
| 3. Capital Employed <br> (Segment Assets - Segment Liabilities ) |  |  |  |  |  |  |
| a. Gases and Related Products | 24,985.11 | 24,354.86 | 21,254.69 | 24,985.11 | 21,254.69 | 22,317.07 |
| b. Project Engineering | $(1,009.45)$ | (754.80) | (638.66) | $(1,009.45)$ | (638.66) | (606.34) |
| c. Unallocated | $(11,042.16)$ | (10,747.32) | (8,760.88) | $(11,042.16)$ | (8,760.88) | $(9,090.88)$ |
| Total | 12,933.50 | 12,852.74 | 11,855.15 | 12,933.50 | 11,855.15 | 12,619.85 |

## Note:

i. The primary segment for the Company is the Business Segment and it has two such segments as follows:
a. Gases and Related Products: Comprises manufacture and sale of industrial, medical and special gases as well as related products.
b. Project Engineering: Comprises manufacture and sale of cryogenic and non-cryogenic vessels as well as designing, supplying, testing, erecting anc commissioning of projects.
ii.. Figures for the previous period/year have been regrouped/rearranged, where necessary

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